

Hello! **Jamie York** here, and I'm delighted to be sharing my guide to 'Boring Vanilla Buy to Lets' with you.

For those of you who don't know me, I'm a property investor and entrepreneur based in the UK. I started my property investment journey when I was 19 years old, and over the years, I've built up a sizeable property investment portfolio...and growing!. Today, I run a bespoke property portfolio building business called **Aspire Property Group**, and I also have an education company called **Aspire Education**, where I help other people learn how to invest in property. Can you tell I love all things property?!



Now, let's talk about why you're here – Boring. Vanilla, Buy-to-Lets. I absolutely love this investment strategy. They are your basic, no-frills, bog-standard rental properties and although they might not be the most glamorous investments out there, they can be a cracking way to build your wealth over the long term. And that's what it's all about!

In this guide, we'll be taking a closer look at what Boring, Vanilla, Buy to Lets are, why I think they're such a smart investment strategy, and how you can get started with investing in them yourself. But I won't just be giving you some dry, boring advice...

So, if you're ready to get stuck in and learn more about Boring, Vanilla, Buy to Lets, then grab a cuppa and let's get started, shall we?

### WHAT IS A BORING VANILLA BUY-TO-LET?

Now, before we get into the nitty-gritty, let's define what we're talking about here. Boring Vanilla Buy-to-Lets are simply rental properties that are pretty basic and straightforward. They're **not** flashy, they're **not** in fancy locations, and they're **not** trying to be anything they're not. They're just good, solid investments that can generate some steady income over the long term.

So, what makes a property a Boring, Vanilla, Buy-to-Let? Well, there are a few key characteristics:

**Location**: Boring Vanilla Buy-to-Lets are typically located in areas with strong rental demand. They might not be in the most desirable parts of town, but they're in locations where people want to be.

**Property type**: Boring Vanilla Buy-to-Lets are usually simple, straightforward properties. Think terrace houses and small to medium family homes. They're not trying to be luxury properties or unique investments.



**Rental income**: They generate rental income that is in line with local market rates. They're not trying to charge top dollar for a fancy property – they're providing a good, affordable rental option for tenants.



Now, I know what you might be thinking -

"Jamie, if these properties are SO boring, why bother investing in them?"

Well, that's exactly the point! – because they're boring! They're reliable and generate steady income over the long term. Plus, because they're not trying to be anything they're not, they're often easier to manage and maintain than more complex properties.

In the next section, we'll be talking about how to find the right properties.

#### **FINDING VANILLA...**

Now that we've defined what Boring Vanilla Buy-to-Lets are, let's talk about how to find the right properties to invest in. Here are a few key things to keep in mind:

**Do your research:** Before you start looking for properties, it's important to do your research. Look at local rental rates, vacancy rates, and property prices. You want to invest in an area where there is strong rental demand and people want to buy.

**Check the condition of the property:** When you're viewing potential properties, make sure you check the condition of the property. You don't want to invest in a property that requires a crazy refurbishment. As much as an extension would be nice don't go looking for developments when you want simplicity.

**Think about the tenant market:** When you're looking for Boring Vanilla Buy to Lets, it's important to think about the tenant market. Who is renting in the area? Are they families, young professionals, or students? This will help you determine what type of property to invest in and how to market it to potential tenants.

**Don't overlook the basics:** Boring Vanilla Buy to Lets are all about the basics, so don't overlook the basics when you're looking for properties. Look for properties with goodsized bedrooms, a functional kitchen and bathroom, and plenty of storage space. These are the things that tenants are looking for from a rental property.

**Consider your finances:** Finally, when you're looking for Boring, Vanilla, Buy-to-Lets, it's important to consider your finances. Look for properties that are within your budget and that will generate enough rental income to cover your expenses and provide a decent return on your investment. Don't get ahead of yourself!



Remember, the key to finding the right Boring Vanilla Buy to Let properties is to do your research, think about the tenant market, and focus on the basics. Don't get too caught up in trying to find the most exciting or unique property – sometimes, the most boring properties can be the best investments.

# **FINANCING IS KEY...**

When it comes to financing your Boring Vanilla Buy-to-Let properties, there are a few options to consider. Here are some of the most common financing options:

**Buy-to-Let mortgages:** Buy to Let mortgages are specifically designed for property investors who want to buy a property to rent out. These mortgages are similar to traditional mortgages, they often require a larger deposit (usually 25%). These mortgages are usually interest only which means you won't pay any of the capital down and this is fine because of the capital growth over the long term! It's important to do your research and shop around to find the best Buy to Let mortgage for your needs, I use Lendlord who is my digital broker! Check them out **HERE**.

**Cash purchase:** If you have enough cash on hand, first of all... well f\*cking done you! You can choose to purchase a Boring Vanilla Buy to Let property outright. This can be a good option if you want to avoid the higher interest rates and fees that come with mortgages and more importantly you can negotiate a better deal as cash buying is usually quicker! I will often buy in cash then refinance six months down the line!

**Joint venture:** Another financing option is to partner with another investor or investors, to purchase a property. This can help you spread the risk and costs of the investment, and you can share the rental income or pay your investor a return on their money.

**Bridging finance:** Bridging finance can be a short-term solution for investors who need to purchase a property quickly but don't have the funds available. Bridging loans are usually offered at higher interest rates and require a clear exit strategy, such as selling the property or refinancing with a traditional mortgage.



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No matter which financing option you choose, it's important to carefully consider you financial situation and your investment goals. Make sure you're comfortable with the terms and fees associated with any financing option before you make a decision.

# THE LEGAL BIT...

Investing in Boring Vanilla Buy-to-Let properties comes with its fair share of legal considerations. Here are some key legal areas to keep in mind:

**Tenancy agreements:** Don't get caught with your pants down (or your tenancy agreement pants-less)! When renting out your property, make sure you have a clear and legally compliant tenancy agreement in place. This should outline all the juicy details, like how much rent you'll be pocketing and any rules or restrictions your tenants need to follow.



**Safety regulations:** Make sure your property meets all safety regulations, like gas and electrical safety regulations and fire safety regulations. If you don't, the consequences could be hotter than a jalapeño pepper.



**Deposit protection:** You wouldn't go skinny-dipping in a swamp, would you? Of course not! Similarly, you wouldn't want to leave your tenants' deposits unprotected. In the UK, landlords are required to protect their tenants' deposits using a government-approved deposit protection scheme. Failure to do so can result in legal action and financial penalties, so make sure you're staying on the straight and narrow.



**Eviction procedures:** It's never fun to kick someone out of their home, but sometimes it's necessary. Make sure you're familiar with the eviction process and any relevant laws and regulations, or you could end up feeling more awkward than a Dad dancing at a wedding...



These are just a few of the key legal considerations to keep in mind when investing in Boring Vanilla Buy-to-Let properties.

### **MANAGE LIKE A BOSS**

Investing in Boring Vanilla Buy-to-Let properties can be a great way to build wealth over time, but managing these properties can be a real hassle. Here are some tips to make sure your property management runs smoothly:

**Maintenance and repairs:** No one likes a leaky faucet or a broken boiler, especially your tenants! Make sure you're staying on top of any necessary maintenance and repairs to keep your property in tip-top shape. If you don't, you'll end up with unhappy tenants and a potential reduction in rent.

**Tenant communication:** Communication is key in any relationship, even the land-lord-tenant relationship. Make sure you're keeping your tenants informed of any changes or issues with the property and responding to their inquiries in a timely manner. This will help you build a good relationship with your tenants and avoid any misunderstandings.

**Rent collection:** Money talks, and it's important to make sure you're collecting rent on time and in full. Consider setting up automatic payments or using a rent collection service to make things easier for yourself and your tenants.

**Letting or management agents:** If you're feeling overwhelmed with the day-to-day management of your Boring, Vanilla, Buy-to-Let property, consider hiring a letting or management agent. These professionals can take care of everything from finding tenants to handling maintenance issues, freeing up your time and reducing your stress levels. In fact, I have a letting agent within my own business, **Aspire Property Group**, that helps me manage my own Boring Vanilla Buy-to-Let properties. It's been a lifesaver for me and my investors and has allowed me to focus on growing my portfolio.



#### **COMMON MISTAKES**

Investing in Boring Vanilla Buy-to-Let properties can be a great way to build long-term wealth and financial stability, but there are some common mistakes that investors can make along the way. Here are some tips to help you avoid these pitfalls:

**Failing to do your research:** Investing in property requires a significant amount of due diligence, from researching the local property market to analysing the ROCE. Failing to do your research can lead to costly mistakes and poor investment decisions.

**Overpaying for a property:** It's easy to get caught up in the excitement of a new investment opportunity, but it's important to make sure you're not overpaying for a property. Always conduct a thorough valuation and consider factors such as location, potential rental income, and any necessary repairs or maintenance.

**Neglecting ongoing maintenance:** Keeping your property in good condition is essential to maintaining its value and attracting high-quality tenants. Neglecting ongoing maintenance can lead to costly repairs down the line, as well as unhappy tenants who may be less likely to renew their lease. I usually budget 10% of the rent towards maintenance.

**Not having adequate insurance:** Accidents happen, and it's important to have adequate insurance coverage to protect your investment. Make sure you have the appropriate insurance policies in place, including landlord insurance, public liability insurance, and buildings insurance.

**Failing to have a solid exit strategy:** No investment is without risk, and it's important to have a solid exit strategy followed by a plan B and a plan C. Whether you plan to sell the property, refinance, or continue to hold it as a long-term investment, having a clear plan in place can help you with any unexpected challenges that may arise.

By avoiding these common mistakes and staying focused on your investment goals, you can build a successful portfolio of properties that generates steady income and long-term wealth.

Remember, investing in property is a journey, not a sprint, so stay patient, stay focused, and always keep your eye on the prize.

# **MY BORING VANILLA BUY-TO-LETS...**

As someone who has been investing in property for over a decade, I can tell you that it's not always an easy road. There have been plenty of ups and downs along the way, but ultimately, investing in Boring, Vanilla, Buy-to-Let properties has been one of the best decisions I've ever made.

When I started investing in property at the age of 19, I didn't have a lot of money or experience. But I did have a lot of determination and a willingness to learn. I started by doing my research, analysing local property markets, and seeking out affordable properties with high rental potential. And guess what, I messed up. I bought a terrible property in a terrible area...



Today, I run a bespoke property portfolio building business, *Aspire Property Group*, and have helped hundreds of investors build successful property portfolios of their own.

But it hasn't always been smooth sailing. I've made plenty of mistakes along the way, from overpaying for properties to neglecting maintenance and repairs. But each mistake taught me a valuable lesson and helped me become a better investor in the long run.

One of the most important lessons I've learned is the value of having a strong support system. Whether it's a team of trusted professionals, such as solicitors, surveyors, and letting agents, or a network of fellow investors and mentors, having people you can rely on can make all the difference.

If you're interested in building a successful property portfolio like mine, then Aspire Property Group is here for you. Our bespoke property portfolio building business offers expert guidance on every aspect of property investment, from finding the right properties to financing options and property management... all hands-free. We have a team of experienced professionals, including letting agents within Aspire Property Group, who can help you navigate the often complex world of property investment and achieve your financial goals. So, whether you're a seasoned investor looking to expand your portfolio or a first-time buyer just starting out, Aspire Property Group can provide the support and guidance you need to succeed in the world of property investment. To book in your exclusive 1-2-1 strategy call click **HERE**.

Investing in Boring Vanilla Buy to Let properties may not be the flashiest or most exciting investment strategy out there, but it can be a solid and reliable way to build long-term wealth and financial stability. Just remember to stay focused, stay patient, and never stop learning.

### **THAT'S IT FROM ME**

In conclusion, investing in boring vanilla buy-to-let properties may not be the most glamorous approach to property investment, but it can be a highly effective way to build a profitable property portfolio. By following the key steps outlined in this guide, such as finding the right properties, securing the right financing, and hiring a reputable letting agent, you can increase your chances of success in the property market.

Of course, like any investment, there are risks involved, and it's important to do your due diligence and seek professional advice before committing to any purchase. However, with the right mindset, strategy, and support, you can achieve financial freedom and create a better future for yourself and your loved ones through property investment.

If you're interested in learning more about property investment or getting expert advice on your portfolio growth, don't hesitate to get in touch with **Aspire Property Group**. Our team of experienced professionals are here to help you every step of the way, and we look forward to assisting you to achieve your property investment goals.

#### YOU'VE GOT THIS!

Remember to have a head for business and a heart for the world.



